

Date: September 01, 2010

Subject: Heat Tracing Project

This is to certify that Hellenic Petroleum S. A. (Thessaloniki Refinery, Greece), has recently completed an installation of a heat tracing system project.

The project totaled approx. **150.000€** and included engineering, supply and installation of self regulating heating tapes as well as power supply boxes, terminations, thermostats, installation ancillaries and in general all the required components for maintaining the surface temperature for insulated pipelines (from 1/2in up to 34in ). The required components were specified for Ex rated areas.

ENIA S.A. provided the following services and products:

- Complete Design of the required installation
- Supply and timely delivery to the site of all components and equipment
- Supervision of the installation carried out by a contractor.

The engineers of ENIA have provided an excellent job for the design of the heat tracing for a wide range of pipe sizes, as well as various components like strainers, various types of valve types & sizes, centrifugal and positive displacement pumps and all related instrumentation.

They also provided on the site solutions to various problems that have arisen during the installation.

After installation, the system has operated satisfactorily and within the specifications.

Overall the project was completed successfully, within the specified time and this letter stands as a recommendation for ENIA S.A. for the execution of similar projects.



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07 September, 2010

To whom it may concern

Subject: **Heat tracers projects.**

This is to certify that the company ATERMON S.A. Greece, has worked for a Self Regulating Heaters & Components project with the support of **ENIA S.A.**

The project totaled approx. **160.000€** until today and included self regulating and power limiting heating tapes as well as power supply boxes, terminations, thermostats, installation ancillaries and in general all the required components for maintaining the surface temperature for insulated pipelines from 1/2in up to 2in at 50 °C to 250 °C. The required components were specified for safe as well as for Ex rated areas.

ENIA S.A. provided the following services and products:

- Complete Design of the required installation.
- Supply and timely delivery to the site (located in Portugal) of all components and equipment.
- Design and offer for power supply boxes (pillars), still in the evaluation phase. After clearing out the details of the grouping of heat ENIA will provide an updated design (line drawings, lay-outs, BOM etc) for the required pillars. Up to now ENIA's offer for the pillars is complete and cost competitive.
- Supervision services on request.

The engineers of ENIA have provided an excellent job for the design of the heat tracing of a wide range of maintenance temperatures and pipe sizes as well as the various components included in the pipelines.

Overall this project, still underway, has timely advanced thanks to the very professional services of ENIA S.A.

This letter stands as a recommendation for the company ENIA S.A. for the execution of similar projects.

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